

# Why You're Dumb, Sick and Broke And How To Get Smart, Healthy and Rich

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how to find extraordinary opportunities holy cows series 2 traders are often advised to work with a risk reward ratio of 1:2 in this way they would only need a hit rate of a little over 33.33% to trade profitably mathematically this may be true and it also sounds plausible however the question is whether it really works that way in this short book in the series holy cows heikin ashi trader pursues the question of how to find trades with a risk reward ratio of at least 1:10 or higher he begins with the observation that it is much more effective to grow your account with a few asymmetric trades than with the 1:2 model thus traders should try to become specialists in extraordinary opportunities

i took home more in a year than the CEOs of McDonald's, Ikea, Ford, Motorola and Yahoo combined as a kid in my 20s using the 100M Offers method it works and it will work for you not that long ago though my business had gotten so bad that i literally couldn't even give my services away for free at

the end of each month i would look at my bank account hoping to see progress but there wasn't i knew something had to change but what over the next 48 months i went from losing money to making 36 for every 1 spent in that time period we generated over 120 000 000 across four different industries service ecommerce software and brick and mortar but unlike everyone else we didn't have great funnels great ads or a wealthy niche in fact we didn't even send emails until we had crossed 50m in sales instead we were able to do this one thing really well we created offers so good people felt stupid saying no here's exactly what this book will show you how to do how to charge a lot more than you currently are the tiny market big money process we use to laser focus on niche markets overflowing with cash the unfair pricing formula how we multiplied our pricing by 100 and got more people to say yes for real the value flip so you never get price compared again that's a promise the virtuous cycle of price use it to outspend your competition for good while using your product to attract the best talent how to make your product so good prospects find a way to pay for it the unbeatable value equation to make what you sell worth more than your prospects have ever received the delivery cube to make delivering your products and services cost less but provide more the trim and stack hack to maximize profit using the absolute best delivery methods this has never been shared publicly and was how we made 17m in profit on 28m in revenue in a year when i was 28 years old how to enhance your offer so much prospects buy without hesitating the scarcity stack how to use the three different types of scarcity in every offer you make without lying to get people to buy the moment you ask the everyday urgency blueprint to get prospects to buy right now using everyday life to create real ethical time pressure unbeatable bonuses and watch your prospects' hesitations melt away as they begin reading their credit cards to you before you even finish god mode guarantees so good they make anyone say yes even people who would never normally consider buying i'll show you how to stack and layer all four types of guarantees together i even give you my 13 favorite guarantees word for word to swipe for yourself magic naming formula to get the absolute highest response rates and conversion rates from everything you do to get new clients and so much more the methods contained within this book are so simple so instantaneous and so effective it's as if they work by magic if you implement even one tactic in this book you'll see the change in your prospects' demeanor and you'll know the 100m offers method worked when you start hearing what do i need to do to move forward before you even ask for the sale

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what do you do next if you have walked on the moon how do you follow the first perfect 10 in olympic history how do you move on after surviving a plane crash some people will forever be defined by a single moment

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